

## Ph.D. in Public Affairs Course Descriptions

**PA 6325 (PSCI 6325 and POEC 6325) Decision Theory** (3 semester hours) explores the development of decision-making models across organizational and institutional environments. Includes detailed analysis of decision-making under conditions of certainty, risk and uncertainty. (3-0) T

**PA 6326 (PSCI 6326) Decision Tools for Managers** (3 semester hours) This course introduces students to the variety of analytical and mathematical tools intended to improve management decision making. Cognitive failures in decision-making and remedies are also explored. Tools range from systems analysis to techniques of management science. Uses available software for management science studies. (3-0) T

**PA 6328 (PSCI 6328) Management Process and Analysis** (3 semester hours) This course examines rigorous methods for analyzing management processes and decision making. Focuses on the examination, critique and design of management systems. Examines various methods for improving organizational performance. (3-0) T

**PSCI 6331 (POEC 6331) Executives, Legislatures and Public Policy** (3 semester hours) An investigation of the interaction between non-elected executives and elected officials in the making of public policy. Examines relationship ranging from city manager to city council relationships to relationships between federal bureaucrats and congress. (3-0) T

**PA 6340 (SOC 6340 and POEC 7340) Domestic Social Policy** (3 semester hours) Overview of governmental and nongovernmental programs, policies, and institutions dealing with those who cannot function self-sufficiently within the American market economy, including low-income families, the elderly, the unemployed, and people with disabilities. Analyzes how social policy in the United States reflects the political economy and culture, as well as social and demographic trends. (3-0) Y

**PA 6352 (SOC 6352, and POEC 6352) Evaluation Research Methods in the Economic, Political and Policy Sciences** (3 semester hours) A review of research methods used in program evaluation, with an emphasis on public and non-profit social programs. Issues to be addressed include research design, appropriate performance standards, measurement and selection of individuals, sampling, data collection, and data analysis. (3-0) T

**PA 7305 Leadership of Public and Non-Profit Organizations** (3 semester hours) Examines the range of contemporary theories of leadership with particular emphasis on Public and Non-Profit organizations. Explores cases of leadership success and failure in these environments. Examines the set of actions and behaviors requisite for leading contemporary organizations. (3-0) Y

**PA 7311 Models and Tools of Change Management** (3 semester hours) Examines the set of theories and models of change management as they relate to organizational change. Provides applied tools for enacting change in a variety of organizational environments. Provides tools for adapting models of change to scope and scale of changes required. (3-0) Y

**PA 7315 Marketing and Communication for Non-profit Organizations** (3 semester hours) This course examines the unique dynamics of marketing mission-based

organizations and the communication strategies necessary to relate to various stakeholder groups. (3-0) R

**PA 7316 Resource Development for Non-profit Organizations** (3 semester hours) This course examines sources of revenue for non-profit organizations. Specific topics include fundraising, grant writing, and donor dynamics. The course is designed to prepare the student to work effectively as a member of a fundraising team – either as staff or volunteer board member. (3-0) R

**PA 7322 Negotiations for Effective Management** (3 semester hours) Students in this course will learn about negotiations, principally in the public sector, and will develop and practice skills to become more proficient negotiators and more efficient managers. The course will be a combination of learning about negotiations and participating in exercises and simulated negotiations. The exercises and simulations reinforce theories about the role of negotiations in effective management and enable students to develop their own negotiation skills. (3-0) Y

**PA 7325 Survey of Public Affairs** (3 semester hours) This class examines current issues and challenges in the field of public affairs, with emphasis on the four fields that comprise the PHD program: leadership, change and conflict resolution; social policy and development; decision-making; and management and organizational analysis. The concept and practice of action research will also be explored within the context of public affairs. Open only to PhD students in Public Affairs. (3-0) Y

**PA 7330 Advanced Research Techniques for Public Affairs** (3 semester hours) Includes a variety of applied research techniques aimed at enhancing analysis of intra-organizational and extra-organizational settings. Both qualitative and quantitative techniques will be explored and applied. Techniques range from ethnographic analysis of organizational and social cultures to development of survey research methods for needs assessment, environmental sensing and marketing. PA 5313 Descriptive and Inferential Statistics recommended. (3-0) Y

**PA 7332 Legal Environment of Public Affairs** (3 semester hours) This class explores how the law affects the operation, management and environment of public and non-profit organizations. Examines topics ranging from administrative law to legal relationships with other governmental and non-profit entities. The course also examines the relationship between legal and ethical mandates in the public realm. (3-0)T

**PA 7336. Seminar in Financial Management** (3 semester hours) This course is an advanced seminar for Ph.D. students in Public Affairs that will include readings and research on the major financial issues in the public and non-profit workplace. (3-0) Y

**PA 7338. Seminar in Human Resources** (3 semester hours) This course is an advanced seminar for Ph.D. students in Public Affairs that will include readings and research on the broader human resource issues in the public and non-profit workplace. (3-0) Y

**PA 7375 Non-Profit Organizations: Theory and Practice** (3 semester hours) This class explores the leading theories of non-profit organizations. Examines the unique elements of non-profit organizations and the academic and practical challenges produced by these distinctive elements. Examines how theory is applied to the practice of management in non-profit organizations. (3-0) T

**PA 7V63 Research Workshop in Non-profit Organizations** (3- 9 semester hours) This course will include student conducting an empirical study of non-profit organizations. (3-0) R

**PA 8340 Capstone Seminar for Leadership in Public Affairs** (3 semester hours)

Students will explore current issues in public affairs of relevance to their field experiences. The course will focus on the identification of these current issues as sources and challenges for ongoing research in public affairs. May be repeated. Prerequisite: Permission of the Program Director. (3-0) Y

**PA 8360 Public Affairs Research Practicum** (Total hours may not exceed 9 semester hours) This practicum will focus on the dissertation research. Students will be required to make oral and written reports that detail the progress of the dissertation. The group environment is designed to foster an appreciation for how the research experience influences decision-making and leadership characteristics. May be repeated. Prerequisite: Permission of the Program Director. (3-0) Y

**PA 8V01 Independent Study** (1- 9 semester hours) Students will work with a faculty member to develop an individualized course of study relevant to public affairs. (3-0) R

**PA 8V99 Dissertation** (1-9 semester hours) May be repeated. Total hours may not exceed 18 semester hours. Students will design and implement an improvement effort within an organization in their chosen field of specialization. The goal of this course is to provide students an applied experience dealing with the challenges of institutional and organizational change. Prerequisite: Permission of the Program Director. ([1-9]-0) Y

## **Public Management Specialization Elective Courses**

**PA 6320 (POEC 6320, PSCI 6320 and SOC 6320) Organizational Theory** (3 semester hours) Focuses on bureaucracy and rationality, formal and informal structures, and the role of the environment. Organizational factors such as technology, power, information, and culture, as well as the implications of organizational theory for public policy are examined. (3-0) T

**PA 6326 (PSCI 6326) Decision Tools for Managers** (3 semester hours) This course introduces students to the variety of analytical and mathematical tools intended to improve management decision making. Cognitive failures in decision-making and remedies are also explored. Tools range from systems analysis to techniques of management science. Uses available software for management science studies. (3-0) Y

**PA 6336 (PSCI 6336 and POEC 6336) Bureaucracy and Public Policy** (3 semester hours) Examination of processes involved in arriving at administrative decisions within the structure of the regime. Reciprocal ties of influence and control between official organizations and other public and private organizational actors, as well as organizational dynamics such as communication, power, and decision making in administrative agencies. (3-0) T

**PA 6341 (POEC 6341, ECO 6371, SOC 6341) Urban Development** (3 semester hours) Presents methods and models for understanding urban development processes. Topics of analysis include urban growth, land use patterns, transportation and local public goods systems. Welfare consequences of various urban policy options are explored. (3-0) Y

**PA 6342 (ECO 6372) Local Economic Development** (3 semester hours) This class will examine the role of local governments in promoting economic development in the United States, and will analyze the economic development process. Attention will be given to economic theories of local development and practical applications of those theories.

Topics include local economic development and poverty, tax incentives, infrastructure credits, firm location decisions and effects of government competition for economic activity. (3-0) Y

**PA 7313 Topics in Public Affairs Analysis** (3 semester hours) This course will focus on specific skills needed to conduct public affairs research. The focus will vary but could include such topics as interviewing, survey development, participant observation, case study, ethnography, etc. May be repeated for credit for a maximum of 9 hours. (3-0) R

**PA 7338. Seminar in Human Resources** (3 semester hours) This course is an advanced seminar for Ph.D. students in Public Affairs that will include readings and research on the broader human resource issues in the public and non-profit workplace. (3-0) Y

**PSCI 7370 Decision Making, Complexity and Risk** (3 semester hours) Examines the important elements of risk in decision-making environments typified by increasing complexity. Reviews the variety of decision-making tools and simulation techniques for contending with increasing complexity. Examines elements of decision making such as nonlinear effects and the problem of marginal returns. (3-0) T

### **Nonprofit Management Specialization Elective Courses**

**PA 5371 (SOC 5371 and POEC 5371) Non-Profit Organizations** (3 semester hours) This course examines issues related to the rise, scope, development and impact of non-profit organizations. The course explores both the unique missions of non-profit organizations and the management challenges posed by this expanding sector of the organizational environment. (3-0) T

**PA 7315 Fundraising and Media Relations for Nonprofit Organizations** (3 semester hours) Fundraising is one of the most important but least understood functions for a manager of non-profit organizations, universities, private (and increasingly public) schools, arts and social service organizations. This course is designed to prepare the manager to work effectively as a member of a fundraising team - either as staff or volunteer board member. (3-0) Y

**PA 7V62 (POEC 7V62) Policy Research Workshop in Social Policy** (3-9 semester hours) Students join a faculty member in a group research project. (May be repeated for credit to a maximum of 12 hours. MPA or doctoral students may not take more than 3 hours of their concentration requirement from policy research workshops and POEC 7376.). ([3-9]-0) T